



# 2021 2022



# Hospitality NT Corporate Partner Directory

# **Accolade Wines**

Ange Todhunter Business Development Manager NT P. 0400 176 031 E. ange.todhunter@accoladewines.com W. www.accolade-wines.com



Accolade Wines is the number one wine company by volume in Australia and the UK, with a portfolio of brands ranging from the historic Hardys through to the 175 year-old Houghton label.

Other products include Banrock Station, Bay of Fires, Croser, Grant Burge, Goundrey, House of Arras, Knappstein, Mudhouse, Omni, Petaluma, St Hallett, Ta\_Ku, Tatachilla and Yarraburn.

# **Ainsworth Game Technology**

Chris O'Toole Sales Executive P. 0427 826 968 E. <u>cotoole@agtslots.com</u> W. www.agtslots.com



In 1995, Len Ainsworth founded Ainsworth Game Technology Limited with a commitment to become the leading manufacturer and supplier of gaming solutions. Ainsworth is part of the gaming industry focusing on the design development and manufacturing of gaming machines, software and related equipment supplies. Today Ainsworth is a premier manufacturer of global gaming products committed to a culture of quality, innovation and excellence.

# Arafura Catering Equipment

Roger Pearson Managing Director P. 08 8981 6655 E. sales@arafuracatering.com.au W. www.arafuracatering.com.au

E. <u>sales@arafuracatering.com.au</u> W. <u>www.arafuracatering.com.au</u> Commercial Kitchen Designs, Refrigeration, Consultants, Sales & Service to the

# Aristocrat

Fred Teasdell Business Development Executive QLD/NT P. 0417 619 565 E. <u>fred.teasdell@aristocrat.com</u> W. <u>www.aristocrat.com/anz</u>

Hospitality Industry throughout the Northern Territory.



Aristocrat Leisure Limited is a leading global provider of gaming solutions. The company is licensed by more than 200 regulators and its products and services are available in over 90 countries around the world. Aristocrat offers a diverse range of products and services including electronic gaming machines, interactive video terminal systems and casino management systems.

# **Australian Culinary Federation**

# **Martin Bouchier**

President P. 0422 234 017 E. <u>nt@austculinary.com.au</u> W. <u>www.austculinary.com.au/northern-territory</u>

# Australian Liquor Marketers (ALM)

Adam Grove Business Development Manager – On Premise P: 8922 5313 M. 0417 615 388 E: adam.grove@almliquor.com.au W. www.almliquor.com.au



AUSTRALIAN LIQUOR MARKETERS

Australian Liquor Marketers (ALM) is Australia's leading broad range liquor wholesaler, carrying more than 8,000 products to meet the wine, spirits and beer requirements of more than 13,000 licensed premises.

# Banktech

Justin Eyre Sales Manager Northern Queensland P. 0409 977 628 E. jeyre@banktech.com.au W. www.banktech.com.au



Banktech manages more than 2,500+ ATMs throughout Australia. Banktech is the only ATM provider with "endto-end" ownership of the key elements in an ATM network and is able to deliver the most reliable and seamless ATM solution in the market today.

Banktech also supplies cash handling equipment such as CRTs and Cash Recycling machines, automated deposit safes, cash automation solutions, cash deposit safes and AutoPay cashier assist terminals.

# **Barware**

Gavin Chambers Branch Manager P. 0407 726 202 E. dispensers@bigpond.com W. www.barware.com.au

NMI Licensed Certifier, ETN spirit dispenser sales and service provider and supplier of barware to the hospitality industry in the Northern Territory.

# BOC

Gerard Toreresi Branch Manager Customer Service: 1300 770 526 P. 0434 071 477 E. gerard.toreresi@boc.com W. www.boc.com.au



BOC understands the knowledge, expertise and process needed to succeed in the hospitality industry, and we're proud to play an important role.

Products and services include food grade Carbon Dioxide (CO2) and Argon, CELLAMIX® (CO2 and Nitrogen mixture), Balloon Gas, LPG, CELLAGUARD® CO2 monitors, regulators and AS5034 compliance reviews.

# **British American Tobacco Australia**

**P.** 1800 044 831 **F.** 1800 654 462 **W.** <u>http://bata.com.au</u>

# **Bunnings Trade**

Steve Harry Business Development Manager P. 0428 548 042 E. <u>sharry@bunnings.com.au</u> W. <u>bunnings.com.au</u>



Bunnings PowerPass is a FREE commercial account designed to make life easier for trade and commercial customers, which gives exclusive pricing for Hospitality NT members on over 10,000 products tailored to the industry, including cleaning, outdoor furniture, facilities maintenance items and much more.

If you already use Powerpass you may be eligible to receive exclusive pricing through your HNT membership. To sign up to Powerpass or link your existing account contact Steve Harry our industry representative at Bunnings Trade today.

# Campari

Paul Noblet Area Manager - NT P. 0409 980 120 E. <u>paul.noblet@campari.com</u> W. www.camparigroup.com



Campari Group is today the sixth-largest player worldwide in the premium spirits industry. In Australia we have spirit brands available for every category which include Skyy Vodka, Wild Turkey Bourbon, Espolon Tequila and Aperol for your Spritzs!!! We have a dedicated team who can help with brand support and training to suit your venues. You discover more about our brands and portfolio by visitina can www.camparigroup.com/en/pages/brands or getting in contact with your local Area Manager.

# **CardServ**

Ray Cotton Sales Manager SA/NT P. 0409 558 855 E. ray@cardserv.com.au

Cardserv is an industry leader in plastic card manufacturing, combined with Ray Cotton's experience over the last 15 years looking after Hospitality NT members in the Northern Territory, Cardserv can take care of all your Plastic Card Printing needs.



Products include Membership Cards, Gift Cards and Loyalty Cards, including all desktop plastic card printers, software and consumables.

# **Cashzone Australasia**

Chris Seage State Sales Manager NCR QLD, NT and SA P. 0466 148 752 F. 1300 721 883 O. 1300 305 600 E. <u>christopher.seage@ncr.com</u>| <u>sales@cashzoneatm.com.au</u> W. www.cashzoneatm.com.au

When you see an ATM at a Hotel, Service Station or Convenience store, there's every chance it's from Cashzone. Cashzone operates the largest independent ATM network in the country and securely processes millions of transactions monthly. Cashzone is a proud supporter of the Hotel, gaming and retail industries and has a track record of exceptional performance throughout Australia.

In August 2021, Cashzone officially became part of the NCR Corporation. NCR is the global leader in consumer transaction technologies, turning everyday business interactions into exceptional experiences. With its software, hardware, and portfolio of services, NCR enables more than 550 million transactions daily across retail, financial, travel, hospitality, telecom and technology segments. NCR solutions run the everyday transactions that make your life easier.

# **Carlton & United Breweries**

Lincoln Jenkin Sales Manager NT P. 08 8984 1917 E. <u>lincoln.jenkin@cub.com.au</u> W. www.cub.com.au



cash zone"

CUB brews some of Australia's most iconic and loved beers, including Victoria Bitter, Carlton Draught, Great Northern, Pure Blonde and the Yak Ales. Its stable of brands includes global premium brands such as Corona, Budweiser, and Stella Artois and leading craft brands 4 Pines and Pirate Life.

CUB traces its origins to the mid-nineteenth century when it first brewed Victoria Bitter and even earlier to the Cascade Brewery which commenced brewing in Tasmania in 1832. CUB employ nearly 1,600 people at its five Australian breweries and various offices around Australia. In Australia, CUB is a proud part of the AB InBev family.

# **Casino Consoles Australia**

Damian Corr Director of Sales & Marketing P. 07 3890 2969 E. info@casinoconsoles.com.au



Continually setting the standard - Casino Consoles has been manufacturing and installing quality, innovative gaming room fit outs in Queensland since 1995.

# **CFS Gear**

Graeme Flesfadar Director P. 8947 4454 E. graeme@cfsgear.com.au W. www.cfsgear.com.au



CFS Gear offer our clients a complete uniform solution from design, manufacture and supply and are committed to providing a high level of service to all our clients.

Our range now extends into specialising in supplying custom made & design uniforms for hospitality, government, schools & corporate wear as well as an expanding range of PPE Workwear, Promotional Products and now includes "IDC Medical" range.

# **Charles Darwin University**

Robert Schwerdt VET Team Leader – Culinary Arts & Hospitality P. 08 8946 7913 M. 0421 135 890 E. robert.schwerdt@cdu.edu.au W. www.cdu.edu.au

As the Northern largest provider of Hospitality training, Charles Darwin University has the capacity to provide training both on the job, or at their purpose built training facility at the Palmerston Campus. Charles Darwin University specialises in remote delivery into all areas of the Northern Territory and courses range from Certificate II through to Diploma.

# Chefs2Go

Bill Misener General Manager P. 1300 852 294 E. <u>bill.misener@chefs2go.com.au</u> W. www.chefs2go.com.au



Chefs2Go offers you the answer to all your hospitality recruitment needs. Find full-time, casual, temp staff quickly and easily at an affordable rate.

# **City of Darwin**

Scott Waters Chief Executive Officer P. (08) 8930 0300 F. (08) 8930 0311 E. darwin@darwin.nt.gov.au

# Coca-Cola Europacific Partners Australia

Mark Marle District Sales Manager – Licensed - NT M. 0418 803 503 E. mark.marle@ccep.com W. www.ccamatil.com

We are Coca-Cola Europacific Partners Australia, the power behind our region's favourite brands. We work together across a diverse group of businesses and, thanks to our world-class manufacturing and sales capabilities, together with our unrivalled relationships, reach and execution, we delight millions of consumers everywhere and every day with our leading range of alcoholic and non-alcoholic beverages.

# Confoil

Robert Methven Sales Manager P. 0425 767 912 E. robertm@confoil.com.au W. www.confoil.com.au



Established in 1966, Confoil continues to be a proudly Australian owned, local manufacturer. Confoil food packaging products include: Dualpak (pressed paperboard trays which are both microwavable and ovenable), aluminium trays, muffin wraps and baking trays, catering foil and wraps as well as sealing machines, trays and lidding.





# Consillion

Ainsley Burwell Business Development Specialist P. 1800 500 994 M. 0482 161 373 E. <u>ainsley.burwell@consillion.com</u> W. www.sprintquip.com.au



With over 30 years of experience, Consillion is Australia's leader in providing hotels, clubs and pubs with tailored solutions to effectively count, sort, store and recycle their cash.

Consillion offers the latest cash handling technology, a team of industry specific consultants including local territory representation, and a specialised service and support team.

Many years of service have earned this company a solid reputation based on trust, expertise and professionalism, and a long list of success stories.

# **Coopers Brewery**

Shane Rust NT Sales Manager P. 0448 945 334 E. <u>shane.rust@coopers.com.au</u> W. <u>www.coopers.com.au</u>



Today, more than 150 years following its inception, Coopers Brewery is Australia's sole remaining family-owned brewery of stature and still the family name remains synonymous with exceptional quality beers. Coopers Ales and Stout are lauded the world over for consistent, traditional quality, unaffected by the hand of progress. Despite many changes, successive Coopers have never lost sight of Thomas Cooper's vision of providing value and quality in the form of a healthy beer for an appreciative public.

# **CTA Training Specialists & DWS Hospitality Specialists**

John Dickson Director P. 0417 721 942 E. john@dws.net.au W. www.dws.net.au

# **CUB Premium Beverages**

Brett Weinert Key Account Executive M. 0427 750 080 E. brett.weinert@cub.com.au W. www.cub.com.au





CUB Premium Beverages has a broad portfolio of beverage brands to suit adult consumers and their lifestyles. The range includes premium and mainstream beer brands, craft beers, premium ciders, a leading ready-to-drink (RTD) portfolio as well as premium full strength spirits.

# **Darwin Waterfront Corporation**

Hayley Barber Senior Business Support Officer P. 08 8999 1816 E. <u>hayley.barber@nt.gov.au</u> W. <u>www.waterfront.nt.gov.au</u>



# **DeBortoli Wines Pty Ltd**

Tim Ebbstein **Queensland & Northern Territory State Manager P.** 0407 805 476 E. tim ebbstein@debortoli.com.au **Customer Service:** E: bris1@debortoli.com.au **P.** (07) 3287 2500 W. www.debortoli.com.au

Fourth Generation of Winemaking - Australian since 1928.

# **Darwin Festival**

**Renee Allchurch** Finance & Human Resource Manager P. 08 8943 4210 E. renee.allchurch@darwinfestival.org.au W. www.darwinfestival.org.au

# **Deckchair Cinema**

**James Parker General Manager** P. 08 8941 4377 E. manager@deckchaircinema.com W. www.deckchaircinema.com

# **Department of Education**

Scott Berry **Trainer Assessor M.** 0437 959 595 E. scott.berry@nt.gov.au

# **DIAGEO** Australia

Peter Mills **Regional Sales Manager SA/NT** P. 0427 200 724 E. peter.mills@diageo.com W. www.diageo.com

Diageo is the world's leading premium drinks business with an outstanding collection of spirits. These brands include Bundaberg Rum, Captain Morgan, Johnnie Walker, Baileys, Smirnoff, Tanqueray Gin and Ketel One Vodka to name a few.

# **DNS Specialist Services Pty Ltd**

**Danny Nixon-Smith Managing Director** P. 0433 906 809 E. danny@dnsspecialistservices.com.au W. www.dnsspecialistservices.com.au

DNS delivers business advice that adds polish to your plate. We offer dedicated support to gaming and hospitality businesses to find solutions and unlock their potential. Our unbiased approach to getting you results means we care about your business as if it were our own, because it is. So, whether you need a little polish (or a lot), we'll make sure you sparkle.













# Dreamedia

Chris O'Brien Managing Director P. 08 8941 9111 E. <u>chris@dreamedia.com.au</u> W. www.dreamedia.com.au



Dreamedia Events is the largest and leading provider of event technology in Northern Australia, offering services throughout the NT. We specialize in large event production, conferences and meetings including forums, AGM's, gala dinners and awards nights, fashion events, brand engagement, product and company launches, media events, exhibitions, trade shows and special events. We thrive on the challenge of working on both high-end corporate events and specialize in offering innovative solutions for remote locations with outstanding results for our clients. Offering integrated sound, video and lighting systems, 3D pre-visualisation, video production and content design, we have a world class team of committed designers and technicians standing ready to ensure your event is a success.

# **Dynamic Catering Solutions**

Jed Bahur Managing Director P. 1300 112 187 E. sales@dynamiccatering.com.au



Dynamic Catering Solutions supply, install and service a wide range of commercial catering equipment, smaller kitchen appliances and table top items. Specialising in full kitchen fit outs and custom stainless steel.

# **Dynamic Refrigeration Solutions**

Jed Bahur Managing Director P. 1300 112 187 E. service@dynamicrefrigeration.com.au



Dynamic Refrigeration Solutions is a Darwin based commercial refrigeration company located in Winnellie. D.R.S not only service and install commercial refrigeration, but also specialise in air conditioning, cool room installations and beer system installs and maintenance. Professional, affordable and quick response times are all part of the service at Dynamic Refrigeration Solutions.

# **Foxtel for Business**

Paul Huggett Territory Manager M. 0404 160 006 E. Paul.Huggett@foxtel.com.au W. www.foxtel.com.au



Foxtel for Business is dedicated to providing your venue with unparalleled sports action, music options and a great selection of general entertainment programming all year round. Give your patrons the best seat in the house, contact Foxtel today. Foxtel is not available in all buildings.

# Gallagher

Damien Pile Branch Manager P. 08 8942 5023 E. <u>damien.pile@ajg.com.au</u> W. <u>www.ajg.com.au</u>



Gallagher has been the trusted insurance advisor for Hospitality NT, Clubs NT and members for over 10 years.

We are proud to continue this support and look forward to providing risk management advice and insurance solutions that enhance your business.

# **Harvey Distributors**

Leah Pearce Customer Service Manager P. 08 8984 4662 F. 08 8947 2801 E. leah@harveydistributors.com.au



At Harvey Distributors we take pride in our customer service, and knowledge of 'all things cleaning'. We supply a complete Sales, Training and Support package. Our expert staff work with you to ensure that you are fully informed on the correct procedures for the safe handling and use of our commercial cleaning equipment and chemicals. We ensure customers get satisfactory results. Whatever we sell, we service.

# **H&L POS**

Bjorn Magabo Account Manager NT P. 0404 017 517 E. bjorn.magabo@hlpos.com W. www.hlpos.com



Whatever the size of your venue, we've got you covered. H&L has been at the forefront of technology in the hospitality food & beverage industry for over 30 years. We provide point of sale, back of house management, and a fully integrated suite of hospitality solutions. The intuitive and customer-centric approach behind our innovative products is why so many venues choose H&L, many of which are industry leaders and multi-award winners. Whether you have a hotel, pub, restaurant, club, bar, nightclub, or retail liquor outlet, our fully customisable POS solutions can cater to your needs perfectly.

# HOT 100/MIX 104.9/92.3 Top Country/Classic Rock Digital

# Clayton Fitts Sales Manager P. 08 8941 9999 E. clayton.fitts@mix1049.com.au

W. <u>www.hot100fm.com.au</u> or <u>www.mix1049.com.au</u>





**Hot 100** "All The Hits" reaches 42% of all radio listeners in Darwin, Palmerston & Katherine every week! **MIX 104.9** "The Top Ends Feel Good Station" reaches 44% of all radio listeners in Darwin, Palmerston & Katherine every week.

# **Hostplus**

Rachel Gallagher Account Manager P. 0419 571 633 E. <u>rgallagher@hostplus.com.au</u> W. <u>www.hostplus.com.au</u>



With origins in the hospitality, tourism, recreation and sports sectors, Hostplus continues to evolve as the lifetime fund of choice for Australians from a broad range of backgrounds and industries.

Today, Hostplus is one of the largest and best performing funds in Australia, with 1.3 million members, 246,000 contributing employers and \$66 billion funds under management.

# HPA "Helping People Achieve"

P. 08 8947 0681 F. 08 8984 4586 E. <u>info@hpa.net.au</u> W. <u>www.hpa.net.au</u>



HPA "Helping People Achieve" is the only Australian Disability Enterprise in Darwin that provides supported employment to Territorians with disabilities. HPA operates two enterprises, Kokoda Industries and Ausdesigns

**Kokoda Industries** is a medium scale timber and steel fabrication workshop, with an emphasis on made to order products. We manufacture quality products including a range of outdoor furniture, pallets, shipping crates, sprinkler stands and survey pegs. Kokoda distributes the Trailers 2000 range.

**Ausdesigns** is an industrial sewing workshop creating unique Indigenous design gifts and souvenirs exclusive to Ausdesigns including Designer Bags, Conference Bags, Tableware Gift Packs and made to order products. Ausdesigns also supply all corporate and workwear, and offer embroidery, screen and digital printing. Confidential document shredding is also completed at Ausdesigns.

# HTL Property

Vikki Bush Head of Operations P. (02) 9136 6373 E. <u>vikki.bush@htlproperty.com</u> W. <u>www.htlproperty.com.au</u>



HTL Property is a national operation, delivering specialised integrated services for the hotel industry and its investors throughout Australia.

HTL Property offers an unrivalled level of service driven by an extensive resource base allowing for widespread and specialised marketing approaches and development of major campaigns. The team has collectively 70 plus years experience in all sectors of the hotel industry.

# IGT (Australia) Pty. Limited

Bill Maglaris State Sales Manager SA/NT P. 0411 283 265 E. <u>Bill.Maglaris@IGT.com</u> W. www.igt.com.au



IGT is the world's leading supplier of innovative games and gaming technology, delivering this global strength with a very local focus. With one of the largest games libraries, industry leading systems and services, IGT ensures that NT venues maximise game floor potential. To find out more contact your IGT NT Dealer, Sam McClure on 0432 751 399.

# in2Food

Anthony Newlove Sales Manager P. 08 8919 0333 M. 0477 009 551 E. anthony.newlove@in2food.com.au W. www.in2food.com.au



Passionate about sourcing quality fresh food, our end-to-end process begins at the farm with our growers, continues in our word-class high care facilities and finishes with delivering fresh produce direct to our customers. Our people take ownership for the freshness and quality of our products, food safety is managed through technology and orders can be easily traced from the paddock to the cool room.

# Independent Brands Australia (IBA) / Cellarbrations

Niamh Crowley Business Development Manager NT Central Region M. 0417 706 349 E. <u>niamh.crowley@almliquor.com.au</u> W. www.almliquor.com.au

**Cellar**brati<sub>O</sub>ns

Independent Brands Australia (IBA) – With the consolidation of independent liquor brands which is continuing at pace, there is now over 1,900 stores operating under the Independent Brands Australia (IBA) brand umbrella. The three key IBA brands are "Cellarbrations", "the Bottle-O" and "Liquor @".

# **Konami Australia**

David Buckley State Manager SA/NT/WA/TAS P. 0409 047 899 E. <u>buckley0925@konamigaming.com</u> W. www.konamigaming.com



Established in 1996, Konami Australia Pty Ltd has built a reputation as a leading designer and manufacturer of innovative gaming machines and systems in a global market as well as providing a constantly innovative product range.

Leasebank Australia Pty Ltd

Peter Adams Chief Executive Officer P. 02 9279 1888 F. 02 9290 2430 E. finance@leasebank.com.au

Leasebank are able to arrange finance for all types of new and used plant, equipment and motor vehicles. Products include: Leasing, Rental, Commercial Hire Purchase, Chattel Mortgage & Motor Vehicle Leasing.

Lion

Andrew Haniford Field Sales Manager P. 0407 186 947 E. <u>andrew.haniford@lionco.com</u> W. <u>www.lionco.com</u>



The Lion team are lucky to manage many of the very best brands across Australia, some of which are more than 135 years old.

These are brands that evoke history. Brands that shout quality. Brands that bring to life the craft of their maker. Brands that prompt memories of great times with family and friends. They are brands that command loyalty and truly earn their premium. Brands such as XXXX Gold, Iron Jack, Hahn, James Squires and Little Creatures just to name a few.

We make it our mission to better both Customers and Consumers' experiences through a constant commitment to innovation, both via new products and finding innovative ways to take our existing portfolio to market.

Liquor Legends

Petri Peltonen Business Development Manager P. 0428 137 518 D. 07 3107 7422 E. ppeltonen@liquorlegends.com.au W. www.liquorlegends.com.au



Liquor Legends is one giant family and company. We are proudly celebrating 28 years in the independent liquor industry and remain one of the largest Retail Groups in Australia, with over 350 outlets pinned on google maps in almost every state and territory! Whilst Liquor Legends is our primary brand, Urban Cellars is our silent beast. Both banners consist of drive-thrus, bottle shops and on-premises venues.

# **Liquor Marketing Group**

Simon Passmore Business Development Manager P. 08 8416 7575 M. 0409 010 131 E. <u>spassmore@lmg.com.au</u> W. www.lmg.com.au



Established in 1977, LMG is one of Australia's leading alcohol marketing groups, proudly representing more than 1,400 independent operators in the off-premise market.

LMG provides independent retailers with the negotiating power, consumer brand expertise, professionalism and support to compete successfully in the off-premise retail marketplace.

# MAX

Jess Bussey Account Manager, Northern Territory P. 0457 144 156 E. jessica.bussey@tabcorp.com.au W. www.max.com.au



Australia's leading gaming services provider, MAX, offers a complete solution platform for venues, government and industry. MAX is committed to fostering and supporting a healthy and responsible gaming industry for the benefit of every venue, every community, every day.

# **Merit Partners**

Rosemary Campbell Director P. 08 8982 1444 E. <u>r.campbell@meritpartners.com.au</u> W. <u>www.meritpartners.com.au</u>



Merit Partners is a leading Darwin based Chartered Accounting firm who provides a full range of services, covering audit and assurance, taxation, accounting, superannuation, business and management advice. Merit Partners provide expert accounting services to local businesses in the hospitality industry and has the industry knowledge to make a difference.

# **Minter Ellison**

## David Sweet Partner P. 08 8901 5920 E. <u>david.sweet@minterellison.com</u> W. www.minterellison.com.au



As a specialist in insurance and employment law, David has extensive experience advising and representing hospitality businesses.

# **Neptune NT**

Matthew Jacques Director P. 0400 731 504 E. <u>mjacques@neptunent.com</u> W. www.neptunent.com



Neptune NT management have considerable security industry experience and are responsive to the individual requirements for clients in both private industry and public sector, through effective communication and tailoring of security solutions.

# **Nightlife Music**

Craig Chandler National Sales Manager M. 0490 049 324 P. 07 3858 2551 E. <u>craigc@nightlife.com.au</u> W. www.nightlife.com.au



Nightlife Music is the only, all-in-one content solution for hospitality, delivering and managing music schedules, driving screens with the best music videos, sports and lifestyle content, as well as built-in digital signage.

# **Northern Territory Seafood Council**

Donna English Promotion and Marketing Officer P. (08) 8981 5194 E. projects@ntsc.com.au W. www.ntsc.com.au



Northern Territory Seafood Council (NTSC) vision: The Northern Territory seafood industry is a trusted, stable and prosperous industry which is continually earning its social licence to operate.

# Perks

Peter Hill Director P. 08 8273 9300 E. phill@perks.com.au W. www.perks.com.au



Perks are a truly integrated audit, accounting, tax, wealth management, insurance, and finance offering. Their highly qualified and professional team works hard to achieve results for their clients by combining sound advice and an innovative approach to create robust financial solutions.

# **Primetime Entertainment & Events**

Adrian Zac Senior Event Consultant M. 0414 594 465 E. adrian.zac@primetimeent.com.au W. www.primetimeent.com.au

Live entertainment. Business events. Unique live productions.

# **Real Estate Central Projects**

Daniel Harris Sales Professional, Auctioneer & Director P. 08 8943 3065 M. 0430 350 631 E. daniel.harris@recentral.com.au W. www.recentral.com.au





# **Reward Hospitality**

David Peters Branch Manager P. 08 8981 6488 E. <u>dstore@rewardh.com.au</u> W. www.rewardhospitality.com.au

Portfolio of products Reward / Hospitality store offers:

- Catering equipment and design service
- Project management
- Crockery, Glassware, Cutlery, Kitchenware
- Washroom supplies
- Paper and disposable products
- Cleaning chemicals and janitor supplies
- Laundry equipment

# **Ryan & Co Solicitors**

### Jarrod Ryan Partner P. (08) 6166 9000

**E.** jarrod@ryancosolicitors.com.au **W.** <u>www.ryancosolicitors.com.au</u> RYAN & CO

Ryan & Co Solicitors provides practical and commercial legal advice to the hospitality industry on a full service of liquor licensing matters and related business issues, including property and transactional advice and new liquor applications from concept to commencement.

# Sam Eyles Refrigeration and Air Conditioning

Sam Eyles Managing Director P. 0879 125 125 E. sam@sameyles.com.au W. www.sameyles.com.au

Sam Eyles Refrigeration and Air Conditioning exceeds all others in keeping families and businesses in the Territory cool. Located in Pinelands, Darwin we specialise in commercial and domestic air-conditioning services, as well as commercial refrigeration services, small and large.

We employ a team of over 20 local, highly qualified staff offering a 24/7 service and have a fleet of almost 20 vehicles, available to deal with breakdowns and scheduled maintenance throughout the Northern Territory at any time or location.

We are a family owned and operated business, with the trusted name in our industry for exceptional service throughout the Northern Territory since 2006 with our business receiving Daikin Super Dealer Awards for the past 12 years, grossing more than \$13M in Daikin sales.

# Samuel Smith & Son

Pat Flanegan NT Area Manager P. 0459 839 970 E. pflanegan@samsmith.com W. www.samsmith.com

Samuel Smith & Son Fine wine nerchants since 1923

Samuel Smith & Son is a respected, family owned fine wine merchant established in 1923 and servicing the liquor industry of Australia with a blue chip portfolio of national and international wines, spirits and premium ales. We embrace three core values of knowledge, service and friendship.





# **SG Gaming**

Sean Smith State Manager QLD / NT P. 0425 300 353 E. <u>sean.smith@scientificgames.com</u> W. <u>www.sggaming.com</u>



SG Gaming is a leading global gaming supplier committed to empowering its customers with the world's best gaming experiences.

# **Sims Refrigeration & Air Conditioning**

David Sims Managing Director P. 0418 847 624 F. 08 8278 8318 E. contracts@simsrefrig.com.au



Sims Refrigeration has been involved in Commercial Refrigeration contract installation, service and maintenance since 1966.

We supply, install, service and maintain all manner of commercial refrigeration and air conditioning equipment for Supermarkets, Hotels, Bars, Clubs, Restaurants, Cafes and Sporting Clubs, just to name a few.

The company has five fully equipped service vehicles operating a 24 hours a day, 7 days a week Service Division covering Darwin and the Northern Territory.

# **SKY Racing**

Kane Graham National Retail Executive P. 02 9218 1348 E. <u>kane.graham@tabcorp.com.au</u> W. <u>www.skyracing.tv</u>

# **Stancandesign & Eprint**

Stan Whiting Director P. (08) 8947 4084 E. <u>sales@eprintdarwin.net.au</u> W. <u>www.eprintdarwin.net.au</u>



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# **St John Ambulance**

David Traylen Business Development Manager P. 08 8935 2555 M. 0401 556 005 E. david.traylen@Stjohnnt.asn.au



St John NT has served the Northern Territory for more than 50 years and is the largest provider of first aid training and products in the Territory, teaching the latest courses and techniques and providing quality First Aid kits and supplies.

# TAB

Danny Hubbard Senior Business Partnership Manager & Oncourse Manager NT T. 08 8948 8660 (direct) M. 0400 522 236 E. Danny.Hubbard@ubet.com W. www.tab.com



TAB is Australia's biggest multichannel wagering brand, offering a broad range of betting experiences across digital channels and in retail throughout Victoria, New South Wales, Queensland, South Australia, Tasmania, Northern Territory and the ACT.

# **Talice Security**

Tom Turnbull Director P. 08 89 555 888 M. 0437 426 138 E. tom.turnbull@talice.com.au W. www.talice.com.au

# **Thomas Chin Pty Ltd**

Darryl Thomas Director P. 0418 828 538 E. djthomas@bigpond.net.au





Suppliers of premium Australian and imported wines, craft beers, cider, sprits and Vittoria Coffee. A Territory business with storage in Darwin's only temperature controlled warehouse facility.

"Thomas Chin is the clear leader in terms of 'Top End' (Darwin) operators" Wine Business Solutions Australia 2015.

# **ThomasFoods**

Andrew Pearse State Manager NT P. 0417 855 352 E. <u>Andrew.Pearse@thomasfoods.com</u> W. www.thomasfoods.com.au



Established in 1988, from small beginnings, we are now one of Australia's largest family-owned food businesses supplying quality Australian meat and seafood for wholesale, foodservice and retail businesses. From the local cafes and restaurants to the larger entertainment centres and health care providers, we are here to provide you with the finest quality products Australia has to offer.

# **Top Shelf Services**

Tim Story Owner/Operator P. 0439 476 129 E. topshelfbws@bigpond.com



Top Shelf Services is an independently owned local business offering an extensive range of boutique beer, wine and spirits along with a quality wine list printing service and over 25 years experience in the Hospitality Industry. Helpful personalised service is the key to the success of your business.

# **Tourism Central Australia**

Danial Rochford Chief Executive Officer P. 08 8952 5199 P. 08 8953 0295 E. ceo@discoverca.com.au



Tourism Central Australia is a non-profit, innovative membership-based association that

assists a wide variety of stakeholders including innovative membership-based association that assists a wide variety of stakeholders including individuals, businesses and organisations with the growth of the tourism industry in the region. We service almost two thirds of the Northern Territory including Alice Springs, the MacDonnell Ranges, Uluru-Kata Tjuta, Kings Canyon and the Tennant Creek region.

# **Tourism NT**

P. 08 8999 5357
A. Level 8 Charles

A. Level 8 Charles Darwin Centre, 19 The Mall, Darwin, 0800 PO Box 1155, Darwin NT, 0801 Corporate. <u>www.tourismnt.com</u> Visit. <u>www.northernterritory.com</u>



Tourism NT is responsible for marketing and influencing the development of the Northern Territory as a competitive visitor destination for the continuing benefit of Territorians.

# **Tourism Top End**

Glen Hingley General Manager P. 0408 761 774 E. gm@tourismtopend.com.au



Tourism Top End (TTE) is an accredited Visitor Information Centre that offers an extensive range of services and facilities to visitors and the tourism industry. The area TTE cover, known as the Top End, is 482,431 square kilometres, encompassing 29 National Parks and Reserves including World Heritage-listed Kakadu National Park.

The dedicated and passionate team at the information centre, help visitors maximise the time they spend in the area by offering the latest information as well as local knowledge and advice. TTE provides a complimentary, on the spot booking service for members' products including accommodation, tours and charters, attractions, fishing charters and vehicle hire.

# **Treasury Premium Brands**

Jeff Ryan Business Development Executive P. 0417 897 048 E. jeff.ryan@tweglobal.com W. www.treasurywineestates.com



Treasury Premium Brands is a unique global wine company with a leading international portfolio of new world wines. From the establishment of Australia's Penfolds in the mid-1840s to the 1876 founding of Beringer Vineyards, a winemaking legacy has been created.

The Treasury portfolio includes iconic brands such as Beringer, Chateau St. Jean, Lindeman's, Wolf Blass, Penfolds, Squealing Pig, Wynns Coonawarra Estate, Pepperjack, Matua Valley, 19 Crimes, Castello di Gabbiano, Seppelt, Coldstream Hills, and Devil's Lair.

Z Furniture

Jenny Riedel Director P. 0473 880 529 E. jenny@zfurniture.com.au W. www.zfurniture.com.au



Z Furniture is a family business operating since 1998. We specialise in quality furniture for the Pubz and Clubz and Café'z as well as Schoolz and Homez.

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